
Sales Consultant – Outdoor Living & Home Improvement

EconoWise is a long-standing, reputable company in the Lower Mainland specializing in designing and building custom outdoor spaces including patio covers, sunrooms, decks, pergolas and railings and more. Our work is grounded in quality, professionalism, and customer service. This role is a great fit for someone with a background in construction, renovations or trades who enjoys working with homeowners and is interested in applying their experience in a consultative sales role.

Leads come to you. No cold calling.

What we're looking for

- Construction, renovation or related trade experience
- Ability to measure accurately and sketch projects for quoting
- Effective communication and customer service skills
- Comfortable discussing price and guiding decisions without pressure
- Organized, reliable and able to manage follow-up independently
- Experience using email, Google Drive and CRM systems

Sales experience is an asset. Strong construction industry knowledge, people skills and a willingness to learn are equally valued.

What you'll be doing

- Qualifying opportunities and managing follow-up
- Keeping accurate notes and activities in the CRM
- Meeting homeowners to discuss their project ideas
- Assessing sites, measuring and creating designs that reflect the homeowner's needs and budget
- Presenting design options and guiding customer decisions
- Explaining scope, materials and pricing clearly
- Preparing sketches, quotes, Scopes of Work and contracts
- Working closely with Production to ensure a clean handoff

Why EconoWise

We're a small, experienced team that values professionalism, quality work and a high standard of customer service. This role offers the opportunity to use your construction experience in a new way — working directly with homeowners, contributing to well-planned projects, and staying connected to the industry.

The details

- Contract-based role
- Commission-based earnings
- Flexible schedule
- Serving the Lower Mainland
- Valid driver's license, and reliable transportation

Interested?

Tell us a little about your background, the type of work you've done and what interests you about the role. Send to: business@econowisesunrooms.ca..